

## MINISTRY OF ECONOMIC DEVELOPMENT AND TRADE

The Ministry provides leadership in sustaining and enhancing the economic competitiveness and growth of Ontario businesses by: ensuring Ontario remains a leader in North American auto production; stimulating investment and attracting skilled jobs; forging stronger economic development partnerships with municipalities, the federal government and private sector business; reducing the burden of government regulation on business through the Open for Business initiative; supporting industries with high potential for creating sustainable, quality jobs in key sectors of the new economy, e.g. communications technologies, advanced health technologies, financial services, life sciences and other sectors; providing strategic support on inter-provincial / international trade negotiations; and supporting the growth of small business. The Ministry works with its network of Small Business Enterprise Centres and other key stakeholders across the province to provide programs and services to support business start-up and early stage growth, and to promote entrepreneurship as a viable career option among Ontario's youth.

The Ministry is also focused on promoting trade and diversifying Ontario's export markets. The Ministry plays a critical role in strengthening Ontario's international profile as a premier location for investment and promoting Ontario's world class goods and services by assisting Ontario exporters.

### MINISTRY PROGRAM SUMMARY

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VOTE PROGRAM	Estimates 2010-11	Estimates 2009-10	Difference Between 2010-11 and 2009-10	Actual 2008-09
<b>OPERATING EXPENSE</b>				
901 Ministry Administration Program	14,813,400	16,948,800	(2,135,400)	14,707,256
902 Economic Development and Trade Program	318,903,100	399,373,900	(80,470,800)	215,019,592
<b>TOTAL OPERATING EXPENSE TO BE VOTED</b>	<b>333,716,500</b>	<b>416,322,700</b>	<b>(82,606,200)</b>	<b>229,726,848</b>
Statutory Appropriations	2,399,360	2,381,028	18,332	2,916,250
Ministry Total Operating Expense	336,115,860	418,703,728	(82,587,868)	232,643,098
Net Adjustment - Ontario Immigrant Investor Corporation	13,723,000	10,629,400	3,093,600	12,449,000
<b>Total Including Consolidation &amp; Other Adjustments</b>	<b>349,838,860</b>	<b>429,333,128</b>	<b>(79,494,268)</b>	<b>245,092,098</b>
<b>OPERATING ASSETS</b>				
902 Economic Development and Trade Program	126,700,000	124,942,700	1,757,300	36,067,235
<b>TOTAL OPERATING ASSETS TO BE VOTED</b>	<b>126,700,000</b>	<b>124,942,700</b>	<b>1,757,300</b>	<b>36,067,235</b>
Ministry Total Operating Assets	126,700,000	124,942,700	1,757,300	36,067,235

## MINISTRY PROGRAM SUMMARY

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VOTE PROGRAM	Estimates 2010-11	Estimates 2009-10	Difference Between 2010-11 and 2009-10	Actual 2008-09
<b>CAPITAL EXPENSE</b>				
902 Economic Development and Trade Program	1,000	2,000	(1,000)	-
<b>TOTAL CAPITAL EXPENSE TO BE VOTED</b>	<b>1,000</b>	<b>2,000</b>	<b>(1,000)</b>	-
Statutory Appropriations	1,000	2,000	(1,000)	-
Ministry Total Capital Expense	2,000	4,000	(2,000)	-
<b>CAPITAL ASSETS</b>				
902 Economic Development and Trade Program	1,000	2,000	(1,000)	-
<b>TOTAL CAPITAL ASSETS TO BE VOTED</b>	<b>1,000</b>	<b>2,000</b>	<b>(1,000)</b>	-
Ministry Total Capital Assets	1,000	2,000	(1,000)	-
<b>Ministry Total Operating and Capital Including Consolidation and Other Adjustments (not including Assets)</b>	<b>349,840,860</b>	<b>429,337,128</b>	<b>(79,496,268)</b>	<b>245,092,098</b>

**MINISTRY ADMINISTRATION PROGRAM - VOTE 901**

This program provides administration, information, legal, corporate planning and other support services for the operational programs and certain agencies of the Ministry. The program also provides support services to the Ministry of Consumer Services and the Ministry of Research and Innovation. The program also manages the outstanding financial commitments for the Ontario Development Corporation.

**VOTE SUMMARY**

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<b>ITEM #</b>	<b>ITEM</b>	<b>Estimates 2010-11</b>	<b>Estimates 2009-10</b>	<b>Difference Between 2010-11 and 2009-10</b>	<b>Actual 2008-09</b>
<b>OPERATING EXPENSE</b>					
1	Ministry Administration	14,813,400	16,948,800	(2,135,400)	14,707,256
<b>TOTAL OPERATING EXPENSE TO BE VOTED</b>		<b>14,813,400</b>	<b>16,948,800</b>	<b>(2,135,400)</b>	<b>14,707,256</b>
S	Minister's Salary, the <i>Executive Council Act</i>	47,841	95,682	(47,841)	75,732
S	Parliamentary Assistants' Salaries, the <i>Executive Council Act</i>	48,519	32,346	16,173	33,334
S	Bad Debt Expense, the <i>Financial Administration Act</i>	1,000	1,000	-	-
Total Statutory Appropriations		97,360	129,028	(31,668)	109,066
<b>Total Operating Expense</b>		<b>14,910,760</b>	<b>17,077,828</b>	<b>(2,167,068)</b>	<b>14,816,322</b>

## MINISTRY ADMINISTRATION PROGRAM - VOTE 901, cont'd

## STANDARD ACCOUNTS CLASSIFICATION

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VOTE - ITEM #	STANDARD ACCOUNT BY ITEM AND SUB-ITEMS		
	<b>OPERATING EXPENSE</b>		
901-1	Ministry Administration		
	Salaries and wages		6,526,600
	Employee benefits		770,900
	Transportation and communication		544,500
	Services		6,679,800
	Supplies and equipment		291,600
	Other transactions		100,000
	Subtotal		14,913,400
	Less: Recoveries		100,000
	<b>Total Operating Expense to be Voted</b>		<b>14,813,400</b>
	<i>Sub-Items:</i>		
	<i>Main Office</i>		
	Salaries and wages	2,481,200	
	Employee benefits	273,100	
	Transportation and communication	238,500	
	Services	966,600	
	Supplies and equipment	112,600	4,072,000
	<i>Planning and Finance</i>		
	Salaries and wages	1,973,900	
	Employee benefits	230,200	
	Transportation and communication	120,500	
	Services	1,407,400	
	Supplies and equipment	81,000	
	Other transactions	100,000	
	Subtotal	3,913,000	
	Less: Recoveries	100,000	3,813,000
	<i>Human Resources</i>		
	Salaries and wages	606,700	
	Employee benefits	71,000	
	Transportation and communication	56,000	
	Services	152,600	
	Supplies and equipment	15,000	901,300

## MINISTRY ADMINISTRATION PROGRAM - VOTE 901, cont'd

## STANDARD ACCOUNTS CLASSIFICATION, cont'd

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VOTE - ITEM #	STANDARD ACCOUNT BY ITEM AND SUB-ITEMS		
<b>OPERATING EXPENSE</b>			
	<i>Communications Services</i>		
	Salaries and wages	1,464,800	
	Employee benefits	196,600	
	Transportation and communication Services	96,500	
	Supplies and equipment	769,300	
		50,000	2,577,200
	<i>Legal Services</i>		
	Transportation and communication Services	33,000	
	Supplies and equipment	1,953,900	
		33,000	2,019,900
	<i>Audit Services</i>		
	Services	450,000	450,000
	<i>Information Systems</i>		
	Services	980,000	980,000
	<b>Total Operating Expense to be Voted</b>		<b>14,813,400</b>
<b>Statutory Appropriations</b>			
S	Minister's Salary, the <i>Executive Council Act</i>		47,841
S	Parliamentary Assistants' Salaries, the <i>Executive Council Act</i>		48,519
	Other transactions		
S	Bad Debt Expense, the <i>Financial Administration Act</i>		1,000
	<b>Total Operating Expense for Ministry Administration Program</b>		<b>14,910,760</b>

**ECONOMIC DEVELOPMENT AND TRADE PROGRAM - VOTE 902**

This program supports economic growth and job creation in Ontario by: providing leadership for the development of economic policies across the government; promoting community, sector and cluster development; attracting investment in strategic sectors; reducing the burden of government regulation on business through the enterprise-wide Open for Business initiative; supporting entrepreneurship and business start-ups; helping small and medium enterprises grow in domestic and international markets; addressing regional needs and building regional/local economic development capacity; and providing assistance to Ontario communities and industry sectors facing economic development challenges.

The program also promotes Ontario as a premier investment location and world class provider of goods and services by: providing site location services and detailed investment information to meet foreign investors' needs; offering services to new business immigrants; branding and marketing Ontario internationally; providing programs to assist Ontario companies in developing new export opportunities; and supporting Ontario's network of ten international offices and the operation of the Ontario Investment and Trade Centre.

**VOTE SUMMARY**

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ITEM #	ITEM	Estimates 2010-11	Estimates 2009-10	Difference Between 2010-11 and 2009-10	Actual 2008-09
<b>OPERATING EXPENSE</b>					
12	Economic Development and Trade	318,903,100	399,373,900	(80,470,800)	215,019,592
<b>TOTAL OPERATING EXPENSE TO BE VOTED</b>		<b>318,903,100</b>	<b>399,373,900</b>	<b>(80,470,800)</b>	<b>215,019,592</b>
S	Bad Debt Expense, the <i>Financial Administration Act</i>	2,302,000	2,252,000	50,000	2,807,184
Total Statutory Appropriations		2,302,000	2,252,000	50,000	2,807,184
<b>Total Operating Expense</b>		<b>321,205,100</b>	<b>401,625,900</b>	<b>(80,420,800)</b>	<b>217,826,776</b>
<b>OPERATING ASSETS</b>					
8	Economic Development	126,700,000	124,942,700	1,757,300	36,067,235
<b>TOTAL OPERATING ASSETS TO BE VOTED</b>		<b>126,700,000</b>	<b>124,942,700</b>	<b>1,757,300</b>	<b>36,067,235</b>
<b>Total Operating Assets</b>		<b>126,700,000</b>	<b>124,942,700</b>	<b>1,757,300</b>	<b>36,067,235</b>

**VOTE SUMMARY**  
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ITEM #	ITEM	Estimates 2010-11	Estimates 2009-10	Difference Between 2010-11 and 2009-10	Actual 2008-09
<b>CAPITAL EXPENSE</b>					
7	Economic Development	1,000	2,000	(1,000)	-
<b>TOTAL CAPITAL EXPENSE TO BE VOTED</b>		<b>1,000</b>	<b>2,000</b>	<b>(1,000)</b>	<b>-</b>
S	Amortization, the <i>Financial Administration Act</i>	1,000	2,000	(1,000)	-
Total Statutory Appropriations		1,000	2,000	(1,000)	-
<b>Total Capital Expense</b>		<b>2,000</b>	<b>4,000</b>	<b>(2,000)</b>	<b>-</b>
<b>CAPITAL ASSETS</b>					
10	Economic Development	1,000	2,000	(1,000)	-
<b>TOTAL CAPITAL ASSETS TO BE VOTED</b>		<b>1,000</b>	<b>2,000</b>	<b>(1,000)</b>	<b>-</b>
<b>Total Capital Assets</b>		<b>1,000</b>	<b>2,000</b>	<b>(1,000)</b>	<b>-</b>

## ECONOMIC DEVELOPMENT AND TRADE PROGRAM - VOTE 902, cont'd

## STANDARD ACCOUNTS CLASSIFICATION

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VOTE - ITEM #	STANDARD ACCOUNT BY ITEM AND SUB-ITEMS		
<b>OPERATING EXPENSE</b>			
902-12	Economic Development and Trade		
	Salaries and wages		29,402,200
	Employee benefits		3,719,800
	Transportation and communication		4,171,500
	Services		58,974,000
	Supplies and equipment		1,675,600
	Transfer payments		
	Advanced Manufacturing Investment Strategy - Interest Incentives	12,470,000	
	Communities in Transition	2,000,000	
	Eastern Ontario Development Fund	13,500,000	
	Grants in Support of Economic Development	100,000	
	Institute for Competitiveness and Prosperity	1,000,000	
	Next Generation of Jobs Fund	162,958,200	
	Next Generation of Jobs Fund - Interest Incentives	100,000	
	Ontario Automotive Investment Strategy Fund	15,000,000	
	Grants in Support of Business Development	100,000	
	Ontario Craft Brewers Opportunity Fund	2,000,000	
	Ontario Small Brewers Strategy Fund	1,000,000	
	Ontario Wine Strategy Fund	3,000,000	
	Student Entrepreneurship Experience - Summer Company	750,000	
	Vintners' Quality Alliance Wine Support Program	6,000,000	
	Youth Partnerships	1,531,800	
	Grants in Support of Investment	100,000	
	Grants in Support of Trade Development	100,000	221,710,000
	Subtotal		319,653,100
	Less: Recoveries		750,000
	<b>Total Operating Expense to be Voted</b>		<b>318,903,100</b>



## ECONOMIC DEVELOPMENT AND TRADE PROGRAM - VOTE 902, cont'd

## STANDARD ACCOUNTS CLASSIFICATION, cont'd

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VOTE - ITEM #	STANDARD ACCOUNT BY ITEM AND SUB-ITEMS		
<b>OPERATING EXPENSE</b>			
<i>Sub-Items:</i>			
<i>Economic Development</i>			
Salaries and wages		9,537,200	
Employee benefits		1,105,500	
Transportation and communication		457,100	
Services		8,681,000	
Supplies and equipment		353,600	
Transfer payments			
Advanced Manufacturing Investment Strategy			
- Interest Incentives	12,470,000		
Communities in Transition	2,000,000		
Eastern Ontario Development Fund	13,500,000		
Grants in Support of Economic Development	100,000		
Institute for Competitiveness and Prosperity	1,000,000		
Next Generation of Jobs Fund	162,958,200		
Next Generation of Jobs Fund - Interest Incentives	100,000		
Ontario Automotive Investment Strategy Fund	15,000,000	207,128,200	227,262,600

## ECONOMIC DEVELOPMENT AND TRADE PROGRAM - VOTE 902, cont'd

## STANDARD ACCOUNTS CLASSIFICATION, cont'd

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VOTE - ITEM #	STANDARD ACCOUNT BY ITEM AND SUB-ITEMS		
<b>OPERATING EXPENSE</b>			
<i>Small Business and Entrepreneurship</i>			
	Salaries and wages	8,203,100	
	Employee benefits	1,095,000	
	Transportation and communication	539,000	
	Services	8,838,100	
	Supplies and equipment	246,000	
	Transfer payments		
	Grants in Support of Business Development	100,000	
	Ontario Craft Brewers Opportunity Fund	2,000,000	
	Ontario Small Brewers Strategy Fund	1,000,000	
	Ontario Wine Strategy Fund	3,000,000	
	Student Entrepreneurship Experience - Summer Company	750,000	
	Vintners' Quality Alliance Wine Support Program	6,000,000	
	Youth Partnerships	1,531,800	14,381,800
	Subtotal		33,303,000
	Less: Recoveries		750,000
			32,553,000
<i>Trade and Investment</i>			
	Salaries and wages	11,661,900	
	Employee benefits	1,519,300	
	Transportation and communication	3,175,400	
	Services	41,454,900	
	Supplies and equipment	1,076,000	
	Transfer payments		
	Grants in Support of Investment	100,000	
	Grants in Support of Trade Development	100,000	200,000
			59,087,500
	<b>Total Operating Expense to be Voted</b>		<b>318,903,100</b>

## ECONOMIC DEVELOPMENT AND TRADE PROGRAM - VOTE 902, cont'd

## STANDARD ACCOUNTS CLASSIFICATION, cont'd

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VOTE - ITEM #	STANDARD ACCOUNT BY ITEM AND SUB-ITEMS		
	<b>OPERATING EXPENSE</b>		
	<b>Statutory Appropriations</b>		
	Other transactions		
S	Bad Debt Expense, the <i>Financial Administration Act</i>		2,302,000
	<b>Total Operating Expense for Economic Development and Trade Program</b>		<b>321,205,100</b>
	<b>OPERATING ASSETS</b>		
902-8	Economic Development		
	Deposits and prepaid expenses		9,200,000
	Loans and Investments		
	Advanced Manufacturing Investment Strategy	100,000,000	
	Next Generation of Jobs Fund	17,500,000	117,500,000
	<b>Total Operating Assets to be Voted</b>		<b>126,700,000</b>
	<b>Total Operating Assets for Economic Development and Trade Program</b>		<b>126,700,000</b>
	<b>CAPITAL EXPENSE</b>		
902-7	Economic Development		
	Other transactions		1,000
	<b>Total Capital Expense to be Voted</b>		<b>1,000</b>
	<b>Statutory Appropriations</b>		
	Other transactions		
S	Amortization, the <i>Financial Administration Act</i>		1,000
	<b>Total Capital Expense for Economic Development and Trade Program</b>		<b>2,000</b>

## ECONOMIC DEVELOPMENT AND TRADE PROGRAM - VOTE 902, cont'd

## STANDARD ACCOUNTS CLASSIFICATION, cont'd

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VOTE - ITEM #	STANDARD ACCOUNT BY ITEM AND SUB-ITEMS	
	<b>CAPITAL ASSETS</b>	
902-10	Economic Development	
	Land and marine fleet	1,000
	<b>Total Capital Assets to be Voted</b>	<b>1,000</b>
	<b>Total Capital Assets for Economic Development and Trade Program</b>	<b>1,000</b>

**RECONCILIATION TO PREVIOUSLY PUBLISHED DATA**

<b>OPERATING EXPENSE</b>	<b>Estimates 2009-10 \$</b>	<b>Actual 2008-09 \$</b>
Total Operating Expense previously published*	326,757,414	155,068,032
Government Reorganization		
Transfer of functions from other Ministries	91,946,314	77,575,066
<b>Restated Total Operating Expense</b>	<b>418,703,728</b>	<b>232,643,098</b>

\*Total Operating Expense includes Statutory Appropriations, Special Warrants and total operating expense to be voted. The 2008-09 Actuals are adjusted to reflect new Ministry structure(s) in 2009-10.

<b>OPERATING ASSETS</b>	<b>Estimates 2009-10 \$</b>	<b>Actual 2008-09 \$</b>
Total Operating Assets previously published*	124,941,700	36,067,235
Government Reorganization		
Transfer of functions from other Ministries	1,000	-
<b>Restated Total Operating Assets</b>	<b>124,942,700</b>	<b>36,067,235</b>

\*Total Operating Assets includes Statutory Appropriations, Special Warrants and total operating assets to be voted. Figure for 2008-09 Actual is from Public Accounts.

**RECONCILIATION TO PREVIOUSLY PUBLISHED DATA**

<b>CAPITAL EXPENSE</b>	<b>Estimates 2009-10 \$</b>	<b>Actual 2008-09 \$</b>
Total Capital Expense previously published*	2,000	-
Government Reorganization		
Transfer of functions from other Ministries	2,000	-
<b>Restated Total Capital Expense</b>	<b>4,000</b>	<b>-</b>

\*Total Capital Expense includes Statutory Appropriations, Special Warrants and total capital expense to be voted. The 2008-09 Actuals are adjusted to reflect new Ministry structure(s) in 2009-10.

<b>CAPITAL ASSETS</b>	<b>Estimates 2009-10 \$</b>	<b>Actual 2008-09 \$</b>
Total Capital Assets previously published*	1,000	-
Government Reorganization		
Transfer of functions from other Ministries	1,000	-
<b>Restated Total Capital Assets</b>	<b>2,000</b>	<b>-</b>

\*Total Capital Assets includes Statutory Appropriations, Special Warrants and total capital assets to be voted. Figure for 2008-09 Actual is from Public Accounts.